

# Nebraska State Purchasing Bureau

RFP for Contractual Services  
RFP 6098 Z1

**Cost Proposal**

**Due: June 27, 2019 (2:00 pm CT)**

**Offeror:**  
HealthTech Solutions, LLC  
2030 Hoover Blvd.  
Frankfort, KY 40601

**ORIGINAL**



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 Cost Proposal REVISION ONE  
 Pricing Instructions

Worksheet Tab Name	Description	Instructions
Pricing Summary	This worksheet summarizes the price details from the other worksheets.	<b>No entries are necessary.</b> The fields carry summarized information from the Cost Proposal worksheets. Bidders <b>must not</b> modify the formulas on this worksheet. Bidders <b>must</b> provide job titles, monthly hours, and hourly rates on <b>ALL</b> project tabs to be considered for award.
EES Phase II Implementation	<p>EES Phase 2 procured a COTS-based solution to replace Medicaid eligibility functions in the legacy system and fully comply with ACA requirements.</p> <p>This cost sheet identifies the bidders planned monthly hours by job title to perform the EES scope of work.</p>	<p>Job Title (column A) – Bidders <b>must</b> enter the job titles required to provide the scope of work. Each job title should be entered on a separate row.</p> <p>Monthly Hours (column B) – Bidders <b>must</b> enter the number of hours planned for each month for the job title. Bidders planned hours <b>must</b> total the estimated monthly hours in cell A2. Cell D2 is formulated to calculate the total number of hours entered.</p> <p>Hourly Rate (column C) - Bidders <b>must</b> enter the hourly rate for the job title entered.</p> <p>Monthly Price (column D) - The monthly price is calculated as Monthly Hours multiplied by Hourly Rate. Cell D1 is formulated to calculate the total monthly price.</p> <p>Bidders <b>must not</b> modify the formulas on this worksheet.</p>
EES Phase III Implementation	<p>EES Phase 3 leverages DHHS' Phase 2 investment in a new Medicaid eligibility platform, adding eligibility and case management for EA programs. In addition, Phase 3 procures a case management system for MLTC programs.</p> <p>This cost proposal identifies the bidders planned monthly hours by job title to perform the scope of work.</p>	<p>Job Title (column A) – Bidders <b>must</b> enter the job titles required to provide the scope of work. Each job title should be entered on a separate row.</p> <p>Monthly Hours (column B) – Bidders <b>must</b> enter the number of hours planned for each month for the job title. Bidders planned hours <b>must</b> total the estimated monthly hours in cell A2. Cell D2 is formulated to calculate the total number of hours entered.</p> <p>Hourly Rate (column C) - Bidders <b>must</b> enter the hourly rate for the job title entered.</p> <p>Monthly Price (column D) - The monthly price is calculated as Monthly Hours multiplied by Hourly Rate. Cell D1 is formulated to calculate the total monthly price.</p> <p>Bidders <b>must not</b> modify the formulas on this worksheet.</p>

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Implementation and Certification	<p>The DMA MMIS Replacement module includes implementing a Medicaid enterprise data warehouse with built-in analytical capabilities to support MLTC. The solution specifically addresses the following functional areas:</p> <ul style="list-style-type: none"> <li>Medicaid Enterprise Data Warehouse</li> <li>Federal Reporting</li> <li>Program statistics and analytics</li> <li>Program integrity</li> <li>Quality and performance reporting</li> </ul> <p>This cost proposal identifies the bidders planned monthly hours by job title to perform the scope of work.</p>	<p>Job Title (column A) – Bidders <b>must</b> enter the job titles required to provide the scope of work. Each job title should be entered on a separate row.</p> <p>Monthly Hours (column B) – Bidders <b>must</b> enter the number of hours planned for each month for the job title. Bidders planned hours <b>must</b> total the estimated monthly hours in cell A2. Cell D2 is formulated to calculate the total number of hours entered.</p> <p>Hourly Rate (column C) - Bidders <b>must</b> enter the hourly rate for the job title entered.</p> <p>Monthly Price (column D) - The monthly price is calculated as Monthly Hours multiplied by Hourly Rate. Cell D1 is formulated to calculate the total monthly price.</p> <p>Bidders <b>must not</b> modify the formulas on this worksheet.</p>
System Integration and Portfolio	<p>The integration project will coordinate the business, information, and technology work and interactions of multiple projects over time to achieve the long term vision of the modular and phased replacement of functionality currently performed by the legacy systems. This is an internal effort currently in development and includes establishment of a portfolio management initiative.</p> <p>This cost proposal identifies the bidders planned monthly hours by job title to perform the scope of work.</p>	<p>Job Title (column A) – Bidders <b>must</b> enter the job titles required to provide the scope of work. Each job title should be entered on a separate row.</p> <p>Monthly Hours (column B) – Bidders <b>must</b> enter the number of hours planned for each month for the job title. Bidders planned hours <b>must</b> total the estimated monthly hours in cell A2. Cell D2 is formulated to calculate the total number of hours entered.</p> <p>Hourly Rate (column C) - Bidders <b>must</b> enter the hourly rate for the job title entered.</p> <p>Monthly Price (column D) - The monthly price is calculated as Monthly Hours multiplied by Hourly Rate. Cell D1 is formulated to calculate the total monthly price.</p> <p>Bidders <b>must not</b> modify the formulas on this worksheet.</p>

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<p>ronic Visitation &amp; Verification (EVV)</p>	<p>This project will implement an EVV module in compliance with the 20th Century Cures Act, as well as a fiscal agent for home and community based services. An RFP is in development at this time.</p> <p>This cost proposal identifies the bidders planned monthly hours by job title to perform the scope of work</p>	<p>Job Title (column A) – Bidders <b>must</b> enter the job titles required to provide the scope of work. Each job title should be entered on a separate row.</p> <p>Monthly Hours (column B) – Bidders <b>must</b> enter the number of hours planned for each month for the job title. Bidders planned hours <b>must</b> total the estimated monthly hours in cell A2. Cell D2 is formulated to calculate the total number of hours entered.</p> <p>Hourly Rate (column C) - Bidders <b>must</b> enter the hourly rate for the job title entered.</p> <p>Monthly Price (column D) - The monthly price is calculated as Monthly Hours multiplied by Hourly Rate. Cell D1 is formulated to calculate the total monthly price.</p> <p>Bidders <b>must not</b> modify the formulas on this worksheet.</p>
<p>Capitation Processing Module</p>	<p>The capitation module, procured during the Enrollment Broker RFP, will be implemented.</p> <p>This cost proposal identifies the bidders planned monthly hours by job title to perform the scope of work.</p>	<p>Job Title (column A) – Bidders <b>must</b> enter the job titles required to provide the scope of work. Each job title should be entered on a separate row.</p> <p>Monthly Hours (column B) – Bidders <b>must</b> enter the number of hours planned for each month for the job title. Bidders planned hours <b>must</b> total the estimated monthly hours in cell A2. Cell D2 is formulated to calculate the total number of hours entered.</p> <p>Hourly Rate (column C) - Bidders <b>must</b> enter the hourly rate for the job title entered.</p> <p>Monthly Price (column D) - The monthly price is calculated as Monthly Hours multiplied by Hourly Rate. Cell D1 is formulated to calculate the total monthly price.</p> <p>Bidders <b>must not</b> modify the formulas on this worksheet.</p>

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Worksheet Tab Name	Description	Instructions
Redesign	<p>This project encompasses MLTC's approach to delivery of and payment for LTSS leveraging best practice business transformation and supporting technology initiatives. This effort is in analysis.</p> <p>This cost proposal identifies the bidders planned monthly hours by job title to perform the scope of work.</p>	<p>Job Title (column A) – Bidders <b>must</b> enter the job titles required to provide the scope of work. Each job title should be entered on a separate row.</p> <p>Monthly Hours (column B) – Bidders <b>must</b> enter the number of hours planned for each month for the job title. Bidders planned hours <b>must</b> total the estimated monthly hours in cell A2. Cell D2 is formulated to calculate the total number of hours entered.</p> <p>Hourly Rate (column C) - Bidders <b>must</b> enter the hourly rate for the job title entered.</p> <p>Monthly Price (column D) - The monthly price is calculated as Monthly Hours multiplied by Hourly Rate. Cell D1 is formulated to calculate the total monthly price.</p> <p>Bidders <b>must not</b> modify the formulas on this worksheet.</p>
POS	<p>This project will be to procure a Point of Sale Vendor for FFS drug claims as well as a Drug Rebate program and Drug Utilization Review (DUR) program.</p> <p>This cost proposal identifies the bidders planned monthly hours by job title to perform the scope of work.</p>	<p>Job Title (column A) – Bidders <b>must</b> enter the job titles required to provide the scope of work. Each job title should be entered on a separate row.</p> <p>Monthly Hours (column B) – Bidders <b>must</b> enter the number of hours planned for each month for the job title. Bidders planned hours <b>must</b> total the estimated monthly hours in cell A2. Cell D2 is formulated to calculate the total number of hours entered.</p> <p>Hourly Rate (column C) - Bidders <b>must</b> enter the hourly rate for the job title entered.</p> <p>Monthly Price (column D) - The monthly price is calculated as Monthly Hours multiplied by Hourly Rate. Cell D1 is formulated to calculate the total monthly price.</p> <p>Bidders <b>must not</b> modify the formulas on this worksheet.</p>

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Eligibility and Plan Selection Integration	<p>The eligibility and plan selection processes will be integrated to support immediate enrollment in a Managed Care Organization (MCO) upon determination of eligibility. The eligibility member portal will be integrated with the Enrollment Broker's (EB) MCO selection portal to provide a consistent end-user experience and single sign-on access.</p> <p>This cost proposal identifies the bidders planned monthly hours by job title to perform the scope of work.</p>	<p>Job Title (column A) – Bidders <b>must</b> enter the job titles required to provide the scope of work. Each job title should be entered on a separate row.</p> <p>Monthly Hours (column B) – Bidders <b>must</b> enter the number of hours planned for each month for the job title. Bidders planned hours <b>must</b> total the estimated monthly hours in cell A2. Cell D2 is formulated to calculate the total number of hours entered.</p> <p>Hourly Rate (column C) - Bidders <b>must</b> enter the hourly rate for the job title entered.</p> <p>Monthly Price (column D) - The monthly price is calculated as Monthly Hours multiplied by Hourly Rate. Cell D1 is formulated to calculate the total monthly price.</p> <p>Bidders <b>must not</b> modify the formulas on this worksheet.</p>

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Pricing Summary

<b>Total Estimated Cost</b>	<b>\$883,220.00</b>
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<b>Contract Base Period</b>	<b>Estimated Monthly Price</b>
EES Phase II Implementation	\$180,680.00
EES Phase III Implementation	\$78,470.00
DMA Implementation and Certification	\$156,540.00
System Integration and Portfolio Management	\$80,020.00
EW	\$77,570.00
Capitation Processessing Module	\$77,570.00
LTSS Redesign	\$77,230.00
POS	\$77,570.00
Eligibility & Plan Selection Integration	\$77,570.00

Bidder Name: HealthTech Solutions, LLC























**OPTIONAL PROJECTS****COST PROPOSAL REVISION ONE PRICING INSTRUCTIONS**

<b>Worksheet Tab Name</b>	<b>Description</b>	<b>Instructions</b>
<b>Optional Fiscal Agent</b>	<p>This project will implement a fiscal agent for home and community based services. This project is in the planning stage.</p> <p>Bidders should identify planned monthly hours by job title to perform the <b>optional</b> scope of work.</p>	<p>Job Title (column A) – Bidders <b>must</b> enter all possible job titles required to provide the <b>optional</b> scope of work. Each job title should be entered on a separate row.</p> <p>Estimated Monthly Hours (column B) – Bidders <b>must</b> enter the number of hours planned for each month for the job title.</p> <p>Hourly Rate (column C) - Bidders <b>must</b> enter the hourly rate for the job title entered.</p> <p>Bidders <b>must not</b> modify the formulas on this worksheet.</p>
<b>Optional CPM</b>	<p>The new module for Central Provider Management (CPM) will be the system of record for provider enrollment data for the Medicaid Enterprise.</p> <p>Bidders should identify planned monthly hours by job title to perform the <b>optional</b> scope of work.</p>	<p>Job Title (column A) – Bidders <b>must</b> enter all possible job titles required to provide the <b>optional</b> scope of work. Each job title should be entered on a separate row.</p> <p>Estimated Monthly Hours (column B) – Bidders <b>must</b> enter the number of hours planned for each month for the job title.</p> <p>Hourly Rate (column C) - Bidders <b>must</b> enter the hourly rate for the job title entered.</p> <p>Bidders <b>must not</b> modify the formulas on this worksheet.</p>
<b>Optional FFS Claims Processing</b>	<p>With the advancement of managed care in Nebraska, the State will be implementing a solution to manage the remaining FFS claims volume. This project is in development.</p> <p>Bidders should identify planned monthly hours by job title to perform the <b>optional</b> scope of work.</p>	<p>Job Title (column A) – Bidders <b>must</b> enter all possible job titles required to provide the <b>optional</b> scope of work. Each job title should be entered on a separate row.</p> <p>Estimated Monthly Hours (column B) – Bidders <b>must</b> enter the number of hours planned for each month for the job title.</p> <p>Hourly Rate (column C) - Bidders <b>must</b> enter the hourly rate for the job title entered.</p> <p>Bidders <b>must not</b> modify the formulas on this worksheet.</p>
<b>Optional Professional Consult</b>	<p>All other professional consulting services as needed.</p>	<p>Job Title (column A) – Bidders <b>must</b> enter all possible job titles required to provide the <b>optional</b> scope of work. Each job title should be entered on a separate row.</p> <p>Estimated Monthly Hours (column B) – Bidders <b>must</b> enter the number of hours planned for each month for the job title.</p> <p>Hourly Rate (column C) - Bidders <b>must</b> enter the hourly rate for the job title entered.</p> <p>Bidders <b>must not</b> modify the formulas on this worksheet.</p>







